



ESTD.: 1994

Shree Shankar Narayan Education Trust's

ROHIDAS PATIL INSTITUTE OF MANAGEMENT STUDIES

Institute Code: MB3149

PROSPECTUS (A.Y. 2022-23)

MASTER OF MANAGEMENT STUDIES (MMS)

(Approved by A.I.C.T.E.-New Delhi, Recognized by D.T.E.-Govt. of Maharashtra,
Affiliated to University of Mumbai)



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ABOUT US

SHREE SHANKAR NARAYAN EDUCATION TRUST (SNET)

The seed of the Shree Shankar Narayan Education Trust was sown in the year 1993 by a person who rose from a struggling, humble, civilised and respectable family.

Mr. Rohidasji Patil, founder, pioneer, philanthropist and socialite, which now has sprouted and prospered in many trunks and branches.

The academic ambience is prospered and flourished which fulfils long felt need and demand of the vicinity. S. N. Trust started Arts & Commerce Degree College in the year 1994 and subsequently Jr. College of Arts, Commerce and Science along with various self-finance courses attached to the Degree College and Post-Graduate M.Com and M.Sc. I.T.

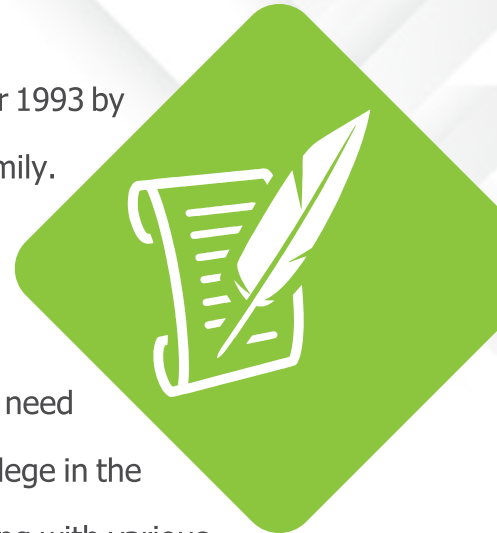
The two more-feather added in the crown of the Trust in 2004 and 2008, i.e. Diploma in Technical Education and Post Graduate in Management Studies, respectively. The campus became a hub of academic excellence, which provides multiple education in this sphere.

ROHIDAS PATIL INSTITUTE OF MANAGEMENT STUDIES (RPIMS)

Rohidas Patil Institute of Management Studies is approved by All India Council for Technical Education - New Delhi, recognized by Directorate of Technical Education - Government of Maharashtra and affiliated to University of Mumbai.

The institute has its own imperial spacious well-ventilated building, Air-conditioned classrooms, cafeteria, well-equipped library and computer enabled with modern cutting-edge technology infrastructure and state of art facility.

The institute has highly qualified faculty members with corporate and industry-based experience for sublimation to higher hemisphere for sustainable persistent growth and development of the student's career.



OUR VISION

Our vision is to become one of the pioneers in the field of education and consistently adapt to changes that take place in the said field. This approach could help students to acquire the purposeful education, which could meaningfully shape up their career.

OUR MISSION

Our mission is to excel academic standard and quality education for employment, self-employment; to meet the requirement of the society as a part of social commitment and obligation.

SNET BOARD MEMBERS



Mr. Rohidas Shankar Patil
Chairman



Mr. Mahesh Mhatre
Secretary



Mr. Purushottam Patil
Trustee Member



Mrs. Priyanka Patil
Trustee Member





CHAIRMAN'S MESSAGE

I, welcome you all to Rohidas Patil Institute of Management Studies. The institute is the latest addition to Shankar Narayan Educational Trust that was established in the year 1994. The Trust has always stood for quality and excellence in the society. The Trust runs a degree college, a junior college, polytechnic, professional self-finance courses and other post-graduate courses with affiliation to University of Mumbai and Maharashtra State Board of Technical Examinations, thereby imparting education to around 9,000 students from rural areas near Mira and Bhayandar.

The institute is affiliated to University of Mumbai for the MMS Program and is approved by statutory authorities like AICTE, DTE Government of Maharashtra. The institute has an excellent supporting infrastructure in the form of a separate spacious seven storied building, a well-equipped library with over 3,800 volumes and international management journals, and latest technology-oriented computer centre, a gymkhana, air-conditioned classrooms, a conference hall, a seminar hall, a placement cell, subject departments, a 400-seating capacity auditorium and a hygienic cafeteria.

We believe in developing managers with sound academic and practical skills, deep-rooted fundamentals and honest approach to life and social accountability.

Mr. Rohidas Patil

Chairman – Shree Shankar Narayan Education Trust

DIRECTOR'S MESSAGE



Rohidas Patil Institute of Management Studies was started in 2008, with an idea to impart quality education in professional studies. Its main focus is on providing exposure to the students in the various areas of Business, Strategies, Entrepreneurship and Innovation. It is one of the very few institutions in the Mumbai region to do so.

Our vision is to become one of the pioneers in the field of professional education and consistently adapt to changes that takes place in the corporate world.

We therefore, have constantly endeavoured to grow and develop our network through all our stakeholders. We, at RPIMS focus on overall development & value addition to our students. To accomplish this, our students learn various management practices not only in the classrooms but also outside the classrooms through field visits, internships, live projects, brainstorming sessions, debates, quizzes and case studies. etc.

Our aim at RPIMS is to have the very best teaching and learning based on current industry scenario & global corporate requirements in the areas of Finance, Marketing, Human Resources, Operations and Systems. RPIMS has the expertise to deliver, based on the current market demands to unleash the digital platform. We strive to achieve greater success via imparting quality teaching & deliverable in today's competitive market. Our students are equipped with excellent business concepts with the right attitude, skills, knowledge & competencies to shape their personalities & help them to be successful leaders.

Prof. Dr. Bhupesh V. Rane

Director - Rohidas Patil Institute of Management Studies

INFRASTRUCTURE

CAMPUS

RPIMS boasts of 3.5 acres of green campus amidst the concrete jungle of Mira - Bhayandar.

It envelops the scenic campus with wide space for various sports like Cricket, Volleyball, Kabaddi and also has one stop solution for all fitness freaks with in-house gymkhana. It also has a perfect get away from student with a multi Cuisine canteen for Students.

The campus is encapsulated with three multi storeyed buildings offering various University of Mumbai approved Courses in its milestone building of Shree Shankar Narayan College of Arts and Commerce followed by Pravin Patil College of Diploma Engineering and Technology and Rohidas Patil Institute of Management Studies having the state of art infrastructure and curriculum to meet the industry standards.



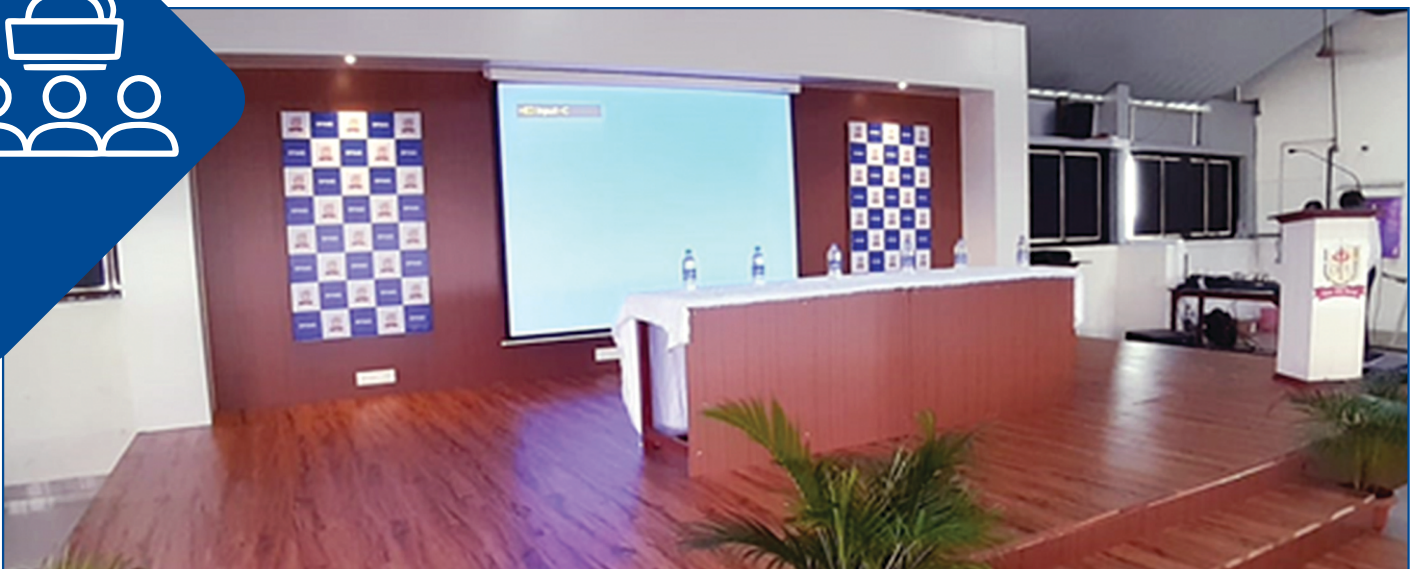
CLASSROOMS

The classrooms are equipped with audio-visual and video-conferencing facilities such as overhead projectors and LCD's making the learning process interactive and enjoyable. The classrooms are spacious and specifically designed to facilitate participative learning.



AUDITORIUM

The auditorium offers seating capacity of 200 students for business conferences, seminars & workshops. It is equipped with modern day art & technology. Various conferences & events are organised in this auditorium.



COMPUTER LAB

Computer Lab is equipped with updated windows workstations that are embedded with various software related to project management, research, management lessons, etc.



LIBRARY

The library boasts an unmatched collection of books, business magazines, research journals, reference materials, industry annual reports, project reports, newspapers, case studies and articles related to the management genre. It comprises an extensive collection of about 7,800 books, 9,000 E-Books, 20 journals / periodicals and various online database for perusal in RPIMS's library.



CAFETERIA

Cafeteria is tailored to the unique taste buds of students, with a diverse array of options, including South Indian, North Indian, Popular Mumbai Style, Chinese and many other platters like thalis made with fresh ingredients. It also houses options like sandwiches, beverages, breakfasts, snacks and many more.



GYMKHANA

RPIMS has one of the best sports and recreational facilities like table tennis, cricket, kabaddi, badminton, volleyball, and gym etc. coupled with indoor games like chess, carom, billiards table and others. Gym has the latest equipment to put the body in shape like treadmills, exercise bikes, massive range of weights, etc.



ABOUT THE MMS PROGRAM



Master of Management Studies (MMS) is a 2-year Full Time Master's Degree course of University of Mumbai. The MMS programme prepares a student for a career in diverse sectors nationally as well as globally. The MMS programme facilitates absorption & application of knowledge in theory and practice across multiple functional areas of management and enables students to adopt an integrated approach towards real life situations and circumstances.

The MMS Course offered at RPIMS is approved by AICTE-New Delhi, recognized by DTE-Government of Maharashtra & affiliated to University of Mumbai. The 2-Years program offers a holistic approach in teaching, learning & making the practical application in the Industry.

The course structure provides a perfect combination of conceptual framework and practical insights to tackle business challenges. This programme is conducted on a semester-wise with four semesters in two academic years. Students can opt for any one specialization of their choice during the second year, which consists of five specialization areas, namely, Finance, Marketing, Human Resource, Operations and Systems (Information Technology).

PEDAGOGY

MMS course at RPIMS focuses on holistic learning & believes in experiential learning with knowledge sharing amongst students. Faculty provides a perfect blend of traditional & innovative techniques of Case Studies, Role Plays, Group Discussions, Field Work, Workshops, Counselling Sessions, Watching Educational and Informative Videos, Assignments, Quizzes, Tests, Live Projects, Presentations, Simulations, Industrial Visits, VIVA, Participation in academic and extra – curricular activities, inculcation of industry specific skills and training & development sessions.

SPECIALISATIONS

MARKETING MANAGEMENT

Marketing Management streamlines the processes and tasks involved in the sales and delivery of goods and services. Buying, Selling, Digital Marketing, Marketing Research, Marketing Information Systems, Brand Management, and other. If you are interested in learning about marketing and allied concepts, then marketing is an excellent subject to study.



FINANCE MANAGEMENT

Finance refers to a company's financial resources. Businesses require financing to launch new ventures, buy new machinery, and advertise. A sufficient sum must be available to pay for expenses, salaries, and supplier payments. The finance manager must take the lead in ensuring the business operates as efficiently as possible and that growth is achieved through wise decisions.

HUMAN RESOURCE MANAGEMENT

Human Resource Management plays a strategic role in providing people and the workplace culture and environment. HRM deals with issues related to compensation, performance management, organization development, safety, wellness, benefits, employee motivation, competence, awareness, training and others. The goal of HRM is to increase an organization's efficiency by maximising the effectiveness of its workforce.

OPERATIONS MANAGEMENT

Operations Management gives an overview of operations excellence and supply chain industry which aids students in entering the industry by helping them to develop the necessary skill set, or assist those already in the industry in expanding their knowledge and moving on to a business leadership role.

INFORMATION TECHNOLOGY (SYSTEMS)

Information Technology (IT) is also known as Systems Management. The importance of Systems in business is spread across the globe in various departments/functions of the organizations. It has the ability to change the global markets rapidly. IT is the need of the hour, the time taken by different sectors to generate business is now minimized with advancements in Information technology. IT post-graduates can provide a uniquely tailored skill set for data analyst positions within IT-centered departments of any organizations.

MMS BATCH TOPPERS

(BATCH 2020-22)

Sr. No.	Name of the Student	CGPA
1.	Hemita Madhavi	9.67
2.	Mahenoor Mahida	9.67
3.	Mukund Thakur	9.60
4.	Udita Talsaniya	9.57

(BATCH 2019-21)

Sr. No.	Name of the Student	CGPA
1.	Anjali Singh	9.83
2.	Swati Surana	9.83
3.	Vaibhavkumar Agarwal	9.70
4.	Shweta Jaitpal	9.67

(BATCH 2018-20)

Sr. No.	Name of the Student	CGPA
1.	Reema Shah	9.47
2.	Minal Patil	9.33
3.	Asha Shukla	9.23

ELIGIBILITY CRITERIA

1. Rohidas Patil Institute of Management Studies offers 2-years full time master's degree program affiliated to University of Mumbai. Final degree shall be awarded by University of Mumbai.
2. This Criteria Shall be strictly as per AICTE, DTE and State CET Cell rules for the academic year 2022-23.
3. The candidate must pass a Bachelor's Degree of minimum 3-years duration, in any discipline with minimum 50% aggregate marks from any University recognized by University Grants Commission (minimum 45% in case of backward class categories and persons with disability belonging to Maharashtra State only).
4. Students must appear for entrance exams like CET, CAT, CMAT, XAT, ATMA, MAT & GMAT to secure admission to the program. Please refer the admission brochure published for the academic year 2022-23 by State CET Cell, Maharashtra State and available on www.mahacet.org



ADMISSION PROCESS

Admission Rounds by State CET Cell:

1. Students and Parents must visit the State Common Entrance Test Cell website in Maharashtra State and carefully read the admission process under the tab MAH-MBA/MMS-CET2022 in order to apply for admission through the Centralized Admission Process (CAP) by State CET Cell.
2. Students who have been granted admission to the institute by the Maharashtra State CET Cell are required to report to the Administrative Office, pay the required fees, and submit all required paperwork within the allocated window of time as instructed by the State CET Cell and/or DTE.
3. Students must register using their entire names (first, middle, last) as it appears on their degree certificate.
4. Students are responsible for ensuring that all information submitted throughout the admissions process is accurate and up-to-date and that there are no errors in fact-checking, while joining the institute.
5. At the time of admission, students must not withhold or give false information concerning their physical, mental health, or learning difficulties. The institute may choose an appropriate course of action with relation to the student's admission, if it serves the student's best interests.
6. Submission of Original Documents at the time of admission: At the time the admission request is confirmed, students must present all original documents listed by the Administrative Office with



the admission form. If the relevant original certificates are not supplied within the allotted period, admission will not be confirmed. Furthermore, the admission will be considered cancelled and no reimbursement will be given if an applicant does not present the original documents/certificates within the time frame specified by DTE, State CET Cell, etc. (for more details, refer next section i.e. Documents Required For Admissions)

7. Students must pay programme fees within the time frame specified by the institute. The student is responsible for paying late fees as specified by the institute, if the amount is not paid before the deadline. The late fee is charged from the day following the institute's last date for fee payment until the actual date of payment.
8. The institute admits the students assigned in the CAP rounds until the final date permitted by the State CET Cell and/or DTE. The institute will not consider any applicants for admission during the cap round after the final cut-off date.

Institute level Admission round for Vacant and/or Cancelled Seats against CAP:

1. Institute Level Vacancy Round shall be conducted in accordance with the eligibility requirements and norms of the State CET Cell and/or DTE. The institute will handle these admissions on the institute premises.
2. For these admissions against "Vacant Seats and/or Cancelled Seats," additional advertising from the institute with a detailed admission schedule must be published in major media. The advertisement must include information on the dates for issuing and submitting applications, the number of available seats, and any open seats. On the notice board or institute website, a separate admission timetable (date of issue, submission and closing deadlines, date of admission, etc.) shall be posted. Students that are interested must apply and appear as scheduled.
3. The candidate's eligibility for this institute level round of cancellation seats is as follows: Students may apply for this round, if they have enrolled for the CAP admission procedure.
4. Interested candidates must apply for admission to the institute within the allotted period if they meet the eligibility requirements as announced by the government and/or defined by the relevant body from time to time.
5. Students must be admitted fairly and scrupulously in accordance with the State CET Cell, DTE regulations.
6. Cut-off dates for admission and cancellation of admission: For the academic year 2022–23, these dates will be announced and published by the DTE, Maharashtra State. No applicant for admission after the due date will be considered.
7. Students must be informed by notice posted on the institute's notice board and/or website about the induction program schedule, in order to be present in the auditorium on the designated date and time.

DOCUMENTS REQUIRED FOR ADMISSIONS

Students are required to furnish original documents along with **one set of self-attested photocopies** in addition to the “**Application Form**” to the Administrative Office for admission process.

On obtaining Admission, original documents must be submitted to the Administrative Office.

1. Students who have secured admission through the Centralized Admission Process (CAP) rounds should submit Directorate of Technical Education (DTE) Allotment Letter and Facilitation Center (FC) Letter.
2. Entrance Test Score Card.
3. Domicile (for caste category students only).
4. Birth Certificate/Leaving Certificate/Nationality Certificate (any one).
5. Statement of Marks - Std. X Examination (S.S.C.).
6. Statement of Marks - Std. XII Examination (H.S.C.).
7. Statement of Marks - Bachelor's Degree Examination (i.e. The Qualifying Degree Examination) and Passing Certificate.
8. Transference Certificate from the college last attended by the student to be submitted within 15-days.
9. Gap Certificate, if graduated prior to the current year (Affidavit on Rs.100/- stamp paper, duly notarized).
10. Aadhar Card Copy (mandatory).
11. Physical Fitness Certificate (in case of Differently-abled student) from a Registered Medical Practitioner.
12. Latest Color Photographs: 2 Nos (Passport Size)
13. Students passing qualifying examination from other than University of Mumbai will also have to submit the following documents within 15-days:
 - A. Migration Certificate.
 - B. Validity/Verification Report from their University.
14. Students belonging to the Reserved Category will have to submit the following documents:
 - A. Caste Certificate.
 - B. Caste Validity.
 - C. Non-Creamy Layer Certificate (Not required for SC/ST category).



MMS PROGRAM FEES

1. For the Category-wise total fees structure, the students are required to contact Administrative Office, 1st floor.
2. The fees shall be deposited in institute's **Savings Bank Account Number 008510110007393** with **Bank of India** by DD/PO drawn in favour of "Rohidas Patil Institute of Management Studies".
 Bank Details for **Online payment** are as below:
NAME OF BANK: Bank of India, Bhayandar (East)
A/C NO: 008510110007393
IFS CODE: BKID0000085
NAME OF A/C: Rohidas Patil Institute of Management Studies
3. The students have to report to the institute and confirm their admissions by submitting the required documents & pay the fees, as per the guidelines in stipulated time frame. For more details, contact the institute's Administrative Office.

MMS PROGRAM CURRICULUM

(SYLLABUS AS PER UNIVERSITY OF MUMBAI)

Sr. No.	Semester-I	Sr. No.	Semester-II
1.	Perspective Management	1.	Marketing Management
2.	Financial Accounting	2.	Financial Management
3.	Business Statistic	3.	Operations Research
4.	Operations Management	4.	Business Research Methods
5.	Managerial Economic	5.	Human Resource Management
Electives (Any Three)		Electives (Any Three)	
1.	Effective and Management Communication	1.	Legal & Tax Aspects of Business
2.	Business Ethics	2.	Cost & Management Accounting
3.	E-commerce	3.	Business Environment
4.	Organizational Behaviour	4.	Ethos in Indian Management
5.	Introduction to Creativity and Innovation Management	5.	Corporate Social Responsibility
6.	Foreign Language (other than English)		
7.	Negotiation and Selling Skills		
8.	IT Skills for Management and Technology Platform		
9.	Information Technology for Management		
10.	Personal Grooming / Personal Effectiveness		

Semester-III		
Core Subjects		
• International Business		
• Strategic Management (UA)		
• Summer Internship		
Specializations		
Finance	Marketing	Human Resource
• Security Analysis & Portfolio Management	• Product & Brand Management	• Training & Development
• Financial Markets and Institutions	• Sales Management	• Competency based HRM & Perf. Mgt
• Corporate Valuation and Mergers & Acquisition	• Consumer Behaviour	• Compensation and Benefits
• Financial Regulations	• Marketing Strategy	• Labour laws and implications on industrial Relations
• Derivatives and Risk Management	• Services Marketing	• HR Planning and Application of Technology in HR
Electives (Any One)		
• Banking & Financial Service Institutions	• Retail Management	• Personal Growth Laboratory
• Investment Banking	• Rural Marketing	• Global Human Resource Management
• Wealth Management	• Marketing Analytics	• Employee Branding and Employer Value Proposition
• Infrastructure & Project Finance	• Digital Marketing	• Human Resource Analytics
• Strategic Cost Management	• Customer Relationship Management	• Organization Structure Theory & Design
• Commodities Markets	• Marketing Research & Analysis	• HR Audit
• Mutual Fund	• Event Management	• Employee Relations, Labour Laws & Alternate Dispute Resolution
• Financial Modelling	• Health Care Marketing	
• International Finance	• Distribution & SCM	
	• Tourism Marketing	
	• Marketing of Banking & Financial Services	

Semester-III

Core Subjects

- International Business
- Strategic Management (UA)
- Summer Internship

Specializations

Systems

- Software Engineering
- Database Management
- System & Data Warehousing
- Enterprise Management System
- Big Data and Business Analytics
- Knowledge Management

Operations

- Supply Chain Management
- Material Management
- Operations Analytics
- Manufacturing Resource Planning & Control Service
- Service Operations Management

Electives (Any One)

- | | |
|--|--|
| <ul style="list-style-type: none"> • Cloud Computing & Virtualization | <ul style="list-style-type: none"> • World Class Manufacturing |
| <ul style="list-style-type: none"> • Information System Security and Audit | <ul style="list-style-type: none"> • Business Process Re-engineering and Benchmarking |
| <ul style="list-style-type: none"> • Data Mining and Business Intelligence | |
| <ul style="list-style-type: none"> • IT Consulting | <ul style="list-style-type: none"> • Technology Management & Manufacturing Strategy |
| <ul style="list-style-type: none"> • Digital Business | |
| <ul style="list-style-type: none"> • Software Project management | <ul style="list-style-type: none"> • Strategic Operations Management |
| <ul style="list-style-type: none"> • Governance of Enterprise IT & Compliance | <ul style="list-style-type: none"> • Industrial Engineering Applications & Management |
| <ul style="list-style-type: none"> • Cyber Laws & Managing Enterprise IT Risk | <ul style="list-style-type: none"> • Total Quality Management |
| | <ul style="list-style-type: none"> • International Logistics |
| | <ul style="list-style-type: none"> • Quantitative Models in Operations |
| | <ul style="list-style-type: none"> • Productivity Management |

Semester-IV

Core Subjects

• Project Management (UA)

• Final Projects Functional Specialization

• Final Projects General Management

• Final Projects Social Relevance

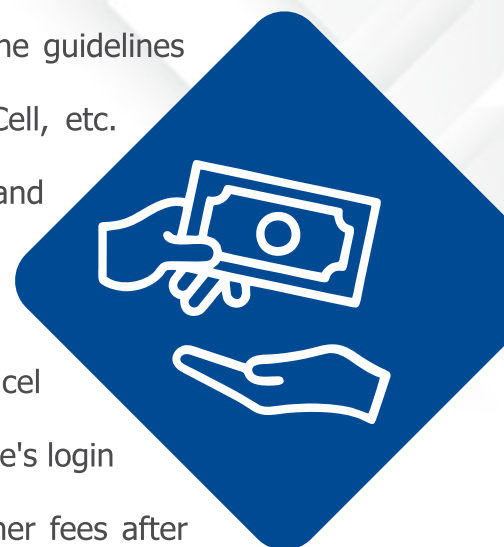
Specializations Electives (Any One)

Finance	Marketing	Human Resource	Systems	Operations
• Commercial Banking	• Integrated Marketing Communication	• Organization Development & Change Management	• Strategic Information	• Operations Applications & Cases
• Business Analytics	• Business to Business Marketing	• Strategic Human Resource Management	• Technology Management	• Strategic Sourcing in Supply Management
• Venture Capital & Private Equity	• International Marketing	• Management of Corporate Social Responsibility in Organizations	• System Applications and Case Study	• Operations & Outsourcing Off-shoring
	• Trends in Marketing		• Managing Technology Business and IT Resource Management	



REFUND POLICY

- Admission cancellation and fee refunding must precisely follow the guidelines established in this regard by the DTE, Maharashtra State CET Cell, etc. Parents and students are urged to carefully read the rules and regulations set forth by the aforementioned statutory organisations.
- The candidate who has been admitted provisionally may cancel admission by submitting an online application through the candidate's login only. This will result in a refund of tuition, development, and other fees after cancellation of admission secured through CAP rounds, institute level round(s), and vacancy round(s) of admissions. The candidate must submit an application for cancellation to the institute in duplicate that was generated by an online system and is duly signed by the candidate. Refunds of any applicable fees must be given as soon as possible. It is made clear that such a cancellation request will only be taken into account if and when the admission has been confirmed by the full payment of the required tuition and other expenses and the submission of the required original documentation. Refunds are subject to the following cancellation fees deductions:



Sr. No.	Description	Refund
1.	Cancellation Request received before cut-off date & if a seat is filled in that course before cut-off date	Entire fee less Rs. 1000
2.	Cancellation Request received before cut-off date, but a seat could not be filled in that course before cut-off date	No Refund (except security deposit)

ACADEMIC PERFORMANCE, EXAMINATIONS AND EVALUATIONS

1. In accordance with University of Mumbai regulations, students must attend lectures and maintain their attendance in order to take any exams.
2. Students must maintain a minimum of 75% attendance in each subject; if they fall below this threshold, they will not be allowed to take exams.
3. Students must complete all of the practical work that has been assigned by the institute's subject faculty in the form of projects, case studies, and in-class instruction. Every semester, the institution will evaluate the student's engagement through a mix of in-class activities, extracurricular activities, mid-term exams, and any other activities run by the faculty, all of which will be followed by how well they did on the final written exams.
4. The faculty's judgement on grades or any other component of the evaluation is final.
5. The first and third semester final exams must be held in either November or December, while the second and fourth semester final exams must be held in either April or May each year. According to the University of Mumbai's schedule, university exams/papers for the third and fourth semesters must be given in November or December and May each year.
6. The student may fail up to "2 subjects" in the First Year's-Semesters I & II before being allowed to move on to the following semester. These "two-subjects" must be passed in the institute's supplementary exam, which will be held six months after the term's completion. Student must reregister for that term if they fail more than "2 subjects." The III & IV Semesters are similar, for which only institute level examination is conducted by the institute. First year examination (i.e. Semester I and II) for all the subjects will be conducted and evaluated at institute level on behalf of University of Mumbai.
7. The University of Mumbai conducts exams and examines the results for a selection of disciplines in the second year (please refer to the syllabus). The institute sends the University of Mumbai the grades for the remaining subjects.



8. Maximum marks are awarded for all topics for all specializations, and the distribution is in a 60:40 structure (i.e. 60 marks for End-term examination and 40 marks for continuous evaluation. Grading System for MMS program is as below). The institute sends the University of Mumbai the grades for the remaining subjects.

Range Of Scores	Grade	Grade Point	Performance	SGPA/CGPA Range
80 and above	O	10	Outstanding	9.51-10
75 to 79.99	A+	9	Excellent	8.51-9.50
70 to 74.99	A	8	Very Good	7.51-8.50
65 to 69.99	B+	7	Good	6.51-7.50
60 to 64.99	B	6	Fair	5.51-6.50
55 to 59.99	C	5	Average	4.51-5.50
50 to 54.99	P	4	Pass	4 – 4.50
<50	F	0	Fail	<4
Absent	Ab	0	Fail	

*** Where CGPA is the average score over all semesters and SGPA (or GPA) is the average score for a given semester.

9. At least 15-minutes prior to the start of the exam, students must arrive at the specified examination center. Five minutes prior to the start of the exam, invigilators are asked to close the doors. Students are not allowed to enter the examination room after it is closed until 30-minutes after the test has started (30 minutes for a 3-hours and proportionately for others). Students who arrive late for the exam will therefore miss the first 30 minutes of the test and will not be granted a time extension.
10. Students must sit in the seat that is designated for them with their number, in the examination hall.
11. On the answer sheets, students must only write their seat number or roll number, as directed by the Examination Cell. No names should be entered on the answer sheets.
12. For any reason, students are not permitted to converse with one another or exchange any materials, notes, or other items in the examination room. Only the invigilators and faculty members should be contacted with any questions, explanations, or doubts.

13. While taking the exam, students are not allowed to ask for, provide, or accept any assistance from other students.
14. No part of the question, answer, formula, or subject matter may be written by the student on the desk, wall, body parts, the exam paper, or any other object around him/her.
15. Books, notes, mobile devices, headphones, and other items in written or electronic form are not permitted for students to bring into the test room. In any case, even if the invigilator approves of their use, no devices may be shared. Any unapproved objects discovered in the exam room will be seized.
16. Students are not allowed to leave the exam room while it is being administered, under any circumstances, until they have finished writing the test and given the invigilator their completed paper.
17. To maintain order and silence in the examination room, invigilators and the Examination Cell are entitled to provide instructions and/or take appropriate action. Any difficulty or disagreement resulting from such instructions must be brought right away to the examination controller, whose decision is final.
18. After the warning bell, students must maintain their answer sheets available for collection and must not seek or request that the invigilators grant them more time.
19. Until all the answer books have been turned in to the examiners and the exam is over, students are not allowed to discuss the exam's subject matter in the exam room or on the exam grounds.
20. Students are not allowed to use political or legal contacts, pressure from outside or inside the institution, or any other methods to pass exams or get better scores. Such behaviour will be taken very seriously by the institute, and appropriate action will be taken against the student.
21. In order to pass each topic in a semester, students must receive a minimum of 50% of the marks. Anyone who receives less than 50% in any subject head will need to appear for supplementary exam and pay the necessary fees.
22. In order to advance to the following semester, students must pass in all subject areas. Even after taking the supplementary exam, a student who fails any subject head will not be permitted to keep their term (ATKT) in the next semester and will be declared to have failed the course. In this scenario, the student must retake and pass the exam with the following batch before re-registering in the following academic year to complete the course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration.

23. If a student is not satisfied, they may request a reevaluation "within 7 working days" after receiving them. Students must be aware that reevaluation can result in grades increasing, decreasing, or staying the same.
24. Prior permission must be requested and received in writing from the Examination Cell and/or Controller of Examinations if a student is unable to appear for any examination for any reason. He or she will be deemed to have failed in this situation. In this case, the student will have to take the supplementary exam and pay the fees.

CONVOCATION

1. Only after completing all semesters, projects, etc. satisfactorily, students will be deemed to have passed the course. The University of Mumbai will issue the marksheet, passing certificate, and convocation certificate upon completion.
2. At the Convocation ceremony, which is held at the institute level once a year, students will receive the Master of Management Studies Certificate.



CODE OF CONDUCT

PHOTO IDENTITY CARDS

1. Students shall wear the photo identity card issued by the institute, from the time of entering the campus and till exit from the campus. Security guards and/or support staff members are authorized to prevent entry to students not carrying their identity cards.
2. Students shall not indulge in unauthorized, improper, duplicated possession or use of identity card for entry to RPIMS premises. This disobedience/defiance on the part of any student shall be viewed seriously, rendering student liable for disciplinary action.
3. Lending the identity to someone else or using the identity card of someone else amounts to impersonation and will be viewed very seriously by the institute, rendering both the lender and the user student liable for disciplinary action.



4. In case of loss or damage, duplicate card shall be issued by the Administration Office at a charge as decided by the institute.

MOBILE PHONES/TABLET USAGE

1. Students shall keep their phones and any other mobile devices "switched off" or on "silent mode" in the classrooms, auditorium, Library, and during discussions with faculty members, back office members or industry mentors. Use of mobile devices includes Voice calls, Video calls and texting. Contravention could result in confiscation of the device and levy off fine at the discretion of the institute.
2. Students may use mobile devices in the canteen and the public areas.
3. Students shall observe phone etiquettes while speaking on their devices.
4. Students shall be aware that call communication and/or exchange of information electronically, including through social media platforms by and among students, shall be in accordance with governing laws, directives and regulations in force. RPIMS shall not be liable for the content and/or authenticity of such information.



SAFETY AND SECURITY

1. RPIMS pledges to create a secure environment by installing a strong security system, CCTV cameras, and fire safety precautions on our campus. Students are nevertheless instructed to remain vigilant and attentive to any alerts or ominous threats because they are responsible citizens.
2. It is the responsibility of the student to report any lost or found valuables and turn them in to the administration office. RPIMS is a smoke free zone. Smoking, chewing of tobacco etc. are strictly prohibited on campus. Contravention on the part of a students shall be viewed seriously, rendering the student is liable for disciplinary action.
3. Students are not allowed to misuse or tamper with CCTV equipment, safety or fire equipment, or act in a way that could result in a fire or other safety danger.
4. Students are not allowed to own or use any potentially harmful tools or instruments, such as fireworks, inflammable or dangerous chemicals and sharp or explosive devices etc.



MEDICAL FACILITIES

1. The first-floor Administrative Office has a basic medical kit. Students must notify the administration office for more severe incidents, illnesses, or injuries.
2. Students are not allowed to conceal or give the institute false information about any health issues they may have at the start of the program or later developed.
3. For the benefit of the students, the institute must be updated so that in the case of a medical emergency, rapid and appropriate action can be taken. It is encouraged that students avoid going to class if they have any contagious illnesses, such as Corona, Monkey Pox, Small Pox, Chicken Pox, Viral fever, etc.
4. The institution may request a medical examination by a licensed medical professional if it is determined that a student's physical, mental, or emotional health is negatively affecting his or her attendance, performance, and involvement in academic activities. In this situation, the student must submit to the necessary medical evaluation, accept the diagnosis, and follow the suggested course of therapy. His or her decision to stay in the program will be finalized by RPIMS.



ATTENDANCE

1. In accordance with university norms and regulations, students must maintain a minimum of 75% attendance for all classroom lectures.
2. Students are expected to arrive on time for all lectures and other official events.
3. RPIMS regularly invites industry stalwarts and eminent guest speakers to address students, so as to enhance their knowledge, learn about contemporary practices, and gain insights from the experiences of the speakers. Most guest lectures, if not all, are followed an interactive session with the speaker. RPIMS believes these sessions immensely benefit students, not only to achieve their professional goals, but also to imbibe invaluable life skills that no book can teach. Hence, we strongly urge students to attend and actively participate in these lectures, and use the opportunities as stepping stones.



4. Students may apply for leave of absence in the event of emergencies like self-sickness or hospitalization. The academic coordinator must be notified in writing as soon as possible about the illness or hospitalization by the student, parent, or legal guardian.
5. The student must turn in the following paperwork to the academic coordinator on the day they return to college.
 - A. An original medical fitness certificate from a licensed doctor that specifies the length of treatment.
 - B. Copies of medical prescriptions.
 - C. Reports from medical test copies (If applicable).
6. Submissions of fraudulent medical certificates will be treated seriously, and appropriate disciplinary action will be taken.
7. Other than medical grounds, students may not request or be excused from class for personal reasons.
8. Students are urged to approach the respective faculty to make up any missing material if they have missed lectures for whatever reason.
9. Students who don't fulfill the minimum attendance requirement of 75% in each subject and miss class without a legitimate excuse or without requesting a leave of absence in advance are not allowed to take exams. Additionally, as per the institute's regulation, disciplinary action may be taken against the students.
10. If a student does not satisfy the 75% attendance requirement or misses more than seven days of class without giving prior notice, RPIMS will get in touch with the parents or local guardian.

DRESS CODE ON CAMPUS

1. Except on days when the dress code is particularly modified, students must follow the institute's dress code.
2. Formal attire is required on campus for both boys and girls from "Monday to Saturday", and smart casual attire or Indian wear on Sunday (if any).
3. The dress code includes cosmetics, neat hair, and nails as well as accessories. Boys must maintain a nice moustache or beard or be cleanly shaven.



4. In case of any doubt/dispute arising on the appropriateness of attire, the decision of the institute shall be final and binding upon the student.

CLASSROOM ETIQUETTES

1. Students must be on time for classes.
2. Before the scheduled lecture, students must complete any outside-of-class assignments or prereading.
3. Students must contribute constructively and actively to class discussions.
4. In the classroom or in the examination room, students are only permitted to drink water.
5. Students are not allowed to prepare project work or reports using the work of their seniors, copy it, or engage in any other form of academic dishonesty.
6. Students must abide by the institute's Anti-Plagiarism Policy and recognise and provide references for any information or data that is not their original intellectual property and has been obtained from a public domain source.
7. Students must turn in their project reports and assignments before the deadline.



CAMPUS ETIQUETTES

1. Students must work with the institute and assume responsibility for maintaining the institute's facilities, including the gym, auditorium, and canteen.
2. Students are expected to use institute's resources wisely and responsibly, and not to harm or deface any equipment, furniture, or IT resources etc. This involves using power and water resources wisely and without wasting them in the classroom, restrooms, lift, etc.



3. Students are expected to respect and adhere to the rules, directives, and policies of the professors and staff members.
4. In accordance with applicable legislation, students are not permitted to use, possess, distribute, or sell tobacco, alcohol, narcotics, or any other addictive substances or their byproducts. Drugs include both those that are available legally and those that aren't, but used for illegal or unauthorized purposes. Violation shall be viewed very seriously, even amounting to expulsion of the student.
5. In any area of the institute's grounds, students are not allowed to bring, carry, possess, sell, or forward any objectionable, political, religious, or anti-social materials in any form (such as books, websites, prints, videos, images, CDs, WhatsApp messages, etc.). They are also not allowed to participate in any activities that are against the provisions of the Cyber Crime Act (including social networking sites).
6. Students are not allowed to trigger false alarms, contribute to them, or intentionally report them to RPIMS and/or legal enforcement.
7. Students are not allowed to plan or take part in any procession, on- or off-campus meetings, or other potentially scandalous activities.
8. Whether or not such a group or person is prohibited by any national government or intergovernmental organization, students are not permitted to affiliate with or accept membership in any local, national, or international religious, radical, or terrorist organization, including unaffiliated individuals.
9. No student shall have or use any weapons, sharp or explosive objects, fireworks or other potentially dangerous items as a weapon, ammunition, equipment, or instrument.
10. Any instances of drug, alcohol, or cigarette abuse, as well as the presence of people carrying weapons or flammable materials, must be immediately reported by students to the security or administration head.

11. In any transaction with RPIMS or its affiliates, students are not permitted to engage in academic or non-academic dishonesty, including but not limited to plagiarism, falsifying information, forging, providing false information, withholding information, or misrepresenting any stakeholders.

RAGGING/DISCRIMINATION/SEXUAL HARASSMENT

1. RPIMS strongly opposes and condemns any form of ragging, sexual harassment, and/or discrimination against any student, on any grounds whatsoever. The committees have been constituted for Anti-Ragging, Sexual Harassment, and prevention of atrocities to SC/ST, to deal with any such cases.
2. Anyone found guilty of committing, participating or propagating ragging and/or sexual harassment directly or indirectly within or outside RPIMS, shall be dealt with as per the provisions of AICTE Anti-Ragging Notification No. F.No. 37-3/Legal/AICTE/2009 dated 01/07/2009 and Maharashtra Prohibition of Ragging Act 1999, and shall be liable for expulsion from the institute.
3. The committees for prevention of Atrocities to SC/ST category works as per the Scheduled Castes and Scheduled Tribes (Prevention of Atrocities) Act, 1989, No. 33 of 1989, dated 11/09/1989. This committee handles grievances of discrimination against students from this category.
 - A. Students are forbidden from taking advantage of their classmates.
 - B. Students are forbidden from using any type of coercion, abuse, harassment, humiliation, or threat to harm or injure another person.
 - C. Students are not allowed to conduct or take part in any behaviour that disturbs others, is disrespectful of others, is indecent, or constitutes a violation of the peace. This covers, but is not limited to, any unauthorized use of electronic or other devices to record any individual, event, or activity inside or outside the RPIMS campus, without the knowledge and consent of the concerned person being recorded, where such recording is likely to cause physical, mental, emotional, or other types of harm. For reporting any instances of Ragging, college has anti-ragging committee to report the same.



INFORMATION TECHNOLOGY (IT) USAGE

1. Students must use their personal electronic devices to get the most out of the online educational resources accessible to them as well as to familiarize themselves with business-related tools. If a student does not have their own device, they can use the computers at the library or the institute's IT lab. Students must rigorously abide by the restrictions of current cyber laws when using their own devices and/or the institute's IT resources.
2. Students must utilize RPIMS's IT physical assets with care and take precautions to prevent damage to them.
3. Students are prohibited from abusing or misusing computer resources and facilities, including but not limited to:
 - Unauthorized access to a file for any reason, including to read, edit or access the contents.
 - File transfer that was not approved.
 - Use or share someone else's password or identification.
 - Interfering with the work of another student, faculty member, or RPIMS official by using computing resources and facilities.
 - Sending offensive messages using computer resources and infrastructure.
 - Interfering with the regular operation of the computing system at RPIMS by using computing resources and facilities.
 - Violation of copyright laws via the use of computing resources and infrastructure.

In any area of the institute or canteen premises, students are not permitted to bring, carry, possess, send, or forward any obscene, objectionable, or anti-social material in any format (including websites, images, videos, CDs, MMS, WhatsApp Messages, etc.), nor are they permitted to participate in any activities that are against the law under the provisions of cybercrime (including using social networking sites).



PLACEMENTS & INTERNSHIPS

The Placement Season at RPIMS starts from December every year. The placement cell made the way for companies on campus like ICICI Bank, BNP Paribas, HDFC Bank, S&P Global, Future Group, Bata India, Force Motors, LIC of India, Times of India, Polycab, India Bulls, NSE-IT, Aditya Birla Health Care, Siemens, Capital First, Field Global Market Research Pvt. Ltd, City Union Bank, HDFC Ergo, Catholic Syrian Bank and many others.

The students were offered various coveted roles in BFSI, FMCG, IT, Sales & Marketing, Talent Acquisition, Operations and many more. RPIMS has a proven track record of 100% Summer Internship & Final Placement in the last 3-years.

- **Highest Package: 8.50 LPA**
- **Average Package: 4.50 LPA**

RPIMS has a dedicated team looking after placements and providing effective training guidance to students. We also invest in student development to make them industry ready to make sure students achieve their potential. 75% plus students have received promotions in their respective organizations within first year.

Students are trained to gain business knowledge, new start-ups & hands-on learning on office tools, live projects & Industrial Visits for practical learning.

The various selected Placement Partners are:



CORPORATE TESTIMONIALS

We selected 8 candidates from RPIMS for SIP. All candidates did their job very seriously & met targets. We were so impressed with the students, that we offered two candidates a pre-placement offer.

Rashmi Tripathy, Force Motors

The ICICI Bank recruitment experience at RPIMS was outstanding. We found the students to be knowledgeable and up to industry norms. The institute's professor deserves credit for providing the pupils with excellent academic exposure. The institute's infrastructure is also excellent, which aided us in performing the recruitment process efficiently. In the future, ICICI Bank hopes to maintain a mutually beneficial relationship with the institute.

Pranay Sanan, HR Head, ICICI Bank

STUDENT'S TESTIMONIALS

I am delighted to share my MMS experience at Rohidas Patil Institute of Management Studies. The atmosphere is brimming with inspiration and creativity. All the professors are really enthusiastic and are constantly willing to assist and guide students. The Placement Cell has very strong contacts to the corporates, which allows us to pursue a variety of employment options. This helped me acquire a job at ICICI Bank, and I'm grateful to the institute for providing me with such a great start in my career. RPIMS has made every attempt to provide all of the resources available to their students in order to assist them reach their goals.

Kailash Tanwar,

ICICI Bank (Retail Banking)

MMS Batch 2019-21

"Joining Rohidas Patil Institute of Management Studies, to pursue my management degree has unquestionably shown to be extremely beneficial and rewarding in crafting a promising future." From the teachers to the Training and Placement Cell, every member of the staff has contributed to the personal development of the students. The efforts made by the T&P cell are truly admirable. Students learn about the current trends through expert seminars led by industry specialists. All the students have benefited greatly from the training for enhancing Soft Skills and overall personality development, as well as the practise aptitude sessions. Students have traditionally been encouraged to engage in various academic activities by their professors. I am incredibly grateful to the institution for their assistance with my studies. I owe the college a debt of gratitude for their contributions to my studies, my Interactive Brokers placement, and the development of my general personality.

Viabhav Kumar Agarwal

Interactive Brokers (Business Analyst)

MMS Batch 2019-21

LIFE AT RPIMS CONVEGNO



CONVOCAATION



INDUSTRIAL VISITS & STUDY TOURS





WHY RPIMS?

- Highly Qualified and Experienced Faculty from Academics & Industry.
- Blended Learning (In Class & Online).
- Experiential Learning through Case Studies, Simulation, Role Plays, etc.
- Industry Focused Corporate Live Project.
- Domestic Study Tour – Industrial Visits.
- Industry Connect – Guest Lectures, Seminar, Workshops, etc.
- Add on Certified Courses on Advanced Excel, Financial Modelling, Digital Marketing.
- 100% Placement Assurance.
- Entrepreneurship Cell & Assistance for student start-ups.
- Assistance in applying for scholarship.
- Lowest Cost & High Return on Investment MMS program in Western Mumbai.

ABBREVIATIONS

Abbreviations	Full Form
SNET	Shree Shankar Narayan Education Trust
RPIMS	Rohidas Patil Institute of Management Studies
AICTE	All India Council for Technical Education
DTE	Directorate of Technical Education
A.Y.	Academic Year
MMS	Master in Management Studies
I.T.	Information Technology/Systems
CGPA	Cumulative Grade Point Average
CET	Common Entrance Test
CAT	Common Aptitude Test
XAT	Xavier's Admission Test
CMAT	Centralised Management Aptitude Test
MAT	Management Aptitude Test
ATMA	AIMS Test for Management Admissions
GMAT	Graduate Management Aptitude Test
UA	University Assessment
ATKT	Allowed to Keep Terms
CCTV	Closed Circuit Television
SC/ST	Scheduled Caste/Scheduled Tribe
VJ/NT/DT	Vimukt Jati/Nomadic Tribe/Denotified Tribe
OBC	Other Backward Class
SBC	Special Backward Class
LPA	Lakhs Per Annum
BFSI	Banking, Financial, Services & Insurance
FMCG	Fast Moving Consumer Goods
SIP	Summer Internship Project
T&P	Training and Placements



ESTD.: 1994

Shree Shankar Narayan Education Trust's

ROHIDAS PATIL INSTITUTE OF MANAGEMENT STUDIES

(Approved by A.I.C.T.E.-New Delhi, Recognized by D.T.E.-Govt. of Maharashtra,

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